Contents of Volume 52

ALDERFER, CLAYTON P. **Comparison of Questionnaire Responses with and without Preceding Interviews** 335
ALLEN, THOMAS J. See GERSTBERGER, PETER G.
ALSIKAFI, M., JOKINEN, WALFRID J., SPRAY, S. LEE, AND TRACY, GEORGE S. **Managerial Attitudes toward Labor Unions in a Southern City** 447
ANASTASI, ANNE. See SCHAEFER, CHARLES E.
ATTWOOD, DENNIS A. See WEINER, EARL L.
BABARIK, PAUL. **Automobile Accidents and Driver Reaction Pattern** 49
BACHMAN, JERALD G. **Faculty Satisfaction and the Dean's Influence: An Organizational Study of Twelve Liberal Arts Colleges** 55
BAEHR, MELANY E., & WILLIAMS, GLENN B. **Prediction of Sales Success from Factorially Determined Dimensions of Personal Background Data** 98
BARRETT, GERALD V., & THORNTON, CARL L. **Relationship between Perceptual Style and Driver Reaction to an Emergency Situation** 169
BARRETT, GERALD, V., & THORNTON, CARL L. **Relationship between Perceptual Style and Simulator Sickness** 304
BARRETT, RICHARD S. See KATZELL, RAYMOND A.
BASS, BERNARD M. **Ability, Values, and Concepts of Equitable Salary Increases in Exercise Compensation** 299
BASS, BERNARD M. **How to Succeed in Business According to Business Students and Managers** ... 254
BASS, BERNARD M. **Interface between Personnel and Organizational Psychology** 81
BEMIS, STEPHEN E. **Occupational Validity of the General Aptitude Test Battery** 240
BESSEMER, DAVID W. See NORMAN, RALPH D.
BLOOD, MILTON R. See NEALEY, STANLEY M.
BOGGS, DAVID H., & SIMON, J. RICHARD. **Differential Effect of Noise on Tasks of Varying Complexity** .. 148
BORGEN, FRED H. See CAMPBELL, DAVID P. Monograph listing.
BRAUNSTEIN, DANIEL N., & HAINES, GEORGE H. **Preference Scaling of Careers and Organizations** 380
BRAY, DOUGLAS W., & CAMPBELL, RICHARD J. **Selection of Salesmen by Means of an Assessment Center** 36
BRENNER, MARSHALL H. **Use of High School Data to Predict Work Performance** 29
BRIGGS, GEORGE E. See JOHNSTON, WILLIAM A.
BRIGGS, GEORGE E. See NAYLOR, JAMES C.
BROWN, C. HELEN. See POULTON, E. C.
BROWN, EVA METZGER. **Influence of Training, Method, and Relationship on the Halo Effect** 195
BRUVOLD, WILLIAM H. **Scales for Rating the Taste of Water** 245
BRYAN, JUDITH F. See LOCKE, EDWIN A.
BUEL, WILLIAM D. **Evaluating Mortgage Loan Risk** 399
BURG, ALBERT. **Lateral Visual Field as Related to Age and Sex** 10
CAHOON, D. D. **Relative Effectiveness of Programmed Text and Teaching Machine as a Function of Measured Interests** 454
CAMPBELL, DAVID P. See Monograph listing.
CAMPBELL, JOHN P. **Individual versus Group Problem Solving in an Industrial Sample** 205
CAMPBELL, JOHN P. See WERNIMONT, PAUL F.
CAMPBELL, RICHARD J. See BRAY, DOUGLAS W.
CANNON, WILLIAM M. See PERRY, DALLIS K.
CASTORE, CARL H. See STREUFERT, SIEGFRIED.
CHILD, IRWIN L. See KASTL, ALBERT J.
DARLEY, JOHN G. **1917: A Journal is Born** 1
DAVID, KENNETH H. **Age, Cigarette Smoking, and Tests of Physical Fitness** 296
DAVIDSON, P. O. **Validity of the Guilty-Knowledge Technique: The Effects of Motivation** 62
DAWIS, RENE V. See GRAEN, GEORGE B.
DAWIS, RENE V. See THORNDIKE, ROBERT M.
EASTES, SUZANNE H. See CAMPBELL, DAVID P. Monograph listing.
EMANUEL, JOSEPH T. See GOLDSTEIN, IRWIN L.
ERDMANN, R. L., & NEAL, A. S. **Word Legibility as a Function of Letter Legibility, with Word Size, Word Familiarity, and Resolution as Parameters** 403
FISCHL, M. A. See SIEGEL, ARTHUR I.
GERTSBERGER, PETER G., & ALLEN, THOMAS J. **Criteria Used by Research and Development Engineers in the Selection of an Information Source** 272
GHISELLI, EDWIN E. **Interaction of Traits and Motivational Factors in the Determination of the Success of Managers** 480
GIBBS, WILLIAM L. **Driver Gap Acceptance at Intersections** 200
GOLDSTEIN, IRWIN L., EMMANUEL, JOSEPH T., & HOWELL, WILLIAM C. **Effect of Percentage and Specificity of Feedback on Choice Behavior in a Probabilistic Information-Processing Task** 163
GRAEN, GEORGE B. **Testing Traditional and Two-Factor Hypotheses Concerning Job Satisfaction** 366
GRAEN, GEORGE B., DAWIS, RENE V., & WEISS, DAVID J. **Need Type and Job Satisfaction among Industrial Scientists** 286

GRAEN, GEORGE B., & HULIN, CHARLES L. **Addendum to "An Empirical Investigation of Two Implications of the Two-Factor Theory of Job Satisfaction"** 341
GRUENFELD, LEOPOLD W. See WEISSENBERG, PETER.
HAINES, GEORGE H. See BRAUNSTEIN, DANIEL N.
HAMMERTON, M., & TICKNER, A. H. **Comparison of Operator Performance on a Tracking Task Using Discretely and Continuously Variable Controls** 319
HARRIS, DOUGLAS H. **Effect of Defect Rate on Inspection Accuracy** 377
HINTON, BERNARD L. **Environmental Frustration and Creative Problem Solving** 211
HOGAN, JOHN M. See KATZELL, RAYMOND A.
HOLLAND, JOHN L. See Monograph listing.
HOWELL, WILLIAM C. See GOLDSTEIN, IRWIN L.
HULIN, CHARLES L. **Effects of Changes in Job-Satisfaction Levels on Employee Turnover** 122
HULIN, CHARLES L. See GRAEN, GEORGE B.
HULIN, CHARLES L. See MIKES, PATRICIA SMITH.
HURST, PAUL M., PERCHONOK, KENNETH, & SEGUIN, EDMOND L. **Vehicle Kinematics and Gap Acceptance** 321
HURST, PAUL M. See PERCHONOK, KENNETH.
JOHANNSON, CHARLES B. SEE CAMPBELL, DAVID P. Monograph listing.
JOHNSON, PAUL V., & MARCRUM, ROBERT H. **Perceived Deficiencies in Individual Need Fulfillment of Career Army Officers** 457
JOHNSTON, WILLIAM A., & BRIGGS, GEORGE E. **Team Performance as a Function of Team Arrangement and Work Load** 89
JOKINEN, WALFRID J. See ALSIKAFI, M.
KANUNGO, RABINDRA N. **Brand Awareness: Effects of Fittingness, Meaningfulness, and Product Utility** 290
KASTL, ALBERT J., & CHILD, IRVIN L. **Emotional Meaning of Four Typographical Variables** 440
KATZELL, MILDRED ENGBERG. **Expectations and Dropouts in Schools of Nursing** 154
KATZELL, RAYMOND A., BARRETT, RICHARD S., VANN, DONALD H., & HOGAN, JOHN M. **Organizational Correlates of Executive Roles** 22
KENDALL, LORNE M. See LOCKE, EDWIN A.
KIPNIS, DAVID. **Social Immaturity, Intellectual Ability, and Adjustive Behavior in College** 71
KORMAN, ABRAHAM K. **Task Success, Task Popularity, and Self-Esteem as Influences on Task Liking** 484
KUGELMASS, SOL, & LIEBLICH, ISRAEL. **Relation between Ethnic Origin and GSR Reactivity in Psychophysiological Detection** 158
KUSYSZYN, IGOR. **Comparison of Judgmental Methods with Endorsements in the Assessment of Personality Traits** 227
LACHMAN, SHELDON J. **Learning of Telephone Numbers with and without Letter-Exchange Prefixes** 95
LANTERMAN, RICHARD S. See SIEGEL, ARTHUR I.
LAWLER, EDWARD E., III. **A Correlational-Causal Analysis of the Relationship between Expectancy Attitudes and Job Performance** 462
LAWLER, EDWARD E., III, PORTER, LYMAN W., & TANNENBAUM, ALLEN. **Managers' Attitudes toward Interaction Episodes** 432
LEVINE, EDWARD L., & WEITZ, JOSEPH. **Job Satisfaction among Graduate Students: Intrinsic versus Extrinsic Variables** 263
LIEBLICH, ISRAEL. See KUGELMASS, SOL.
LIPPITT, GORDON L. See PETERSEN, PETER B.
LOCKE, EDWIN A., BRYAN, JUDITH F., & KENDALL, LORNE M. **Goals and Intentions as Mediators of Effects of Monetary Incentives on Behavior** 104
LUDWIG, D. See MELTZER, H.
MARCRUM, ROBERT H. See JOHNSON, PAUL, V.
MCCONNELL, J. DOUGLAS. **Effect of Pricing on Perception of Product Quality** 331
MELTZER, H., & LUDWIG, D. **Memory Dynamics and Work Motivation** 184
MELTZER, H., & LUDWIG, D. **Relationship of Memory Optimism to Work Competency and Personality Variables** 423
MIKES, PATRICIA SMITH, & HULIN, CHARLES L. **Use of Importance as a Weighting Component of Job Satisfaction** 394
MUKHERJEE, BISHWA NATH. **Achievement Values and Scientific Productivity** 145
MUKHERJEE, BISHWA NATH. **Achievement Values, Social Desirability, and Endorsement of Trait Names on the Berdie Check List** 127
NAYLOR, JAMES C., BRIGGS, GEORGE E., & REED, WALTER G. **Task Coherence, Training Time, and Retention Interval Effects on Skill Retention** 386
NEAL, A. S. See ERDMANN, R. L.
NEALEY, STANLEY M., & BLOOD, MILTON R. **Leadership Performance of Nursing Supervisors at Two Organizational Levels** 414
NORMAN, RALPH D., & BESSEMER, DAVID W. **Job Preferences and Preference Shifts as Functions of Job Information, Familiarity, and Prestige Level** 280
NUGENT, FRANK A. **Relationship of Kuder Preference Record Verification Scores to Adjustment: Implications for Vocational Development Theory** 429
ORNE, MARTIN T. See THACKRAY, RICHARD I.
OSBORNE, FRANCIS H. See TAUB, HARVEY A.
PERCHONOK, KENNETH. See HURST, PAUL M.

PERCHONOK, KENNETH, & HURST, PAUL M. **Effect of Lane-Closure Signals upon Driver Decision Making and Traffic Flow** 410
PERRIMENT, A. D. **Effect of Control Placement on Information Transfer Rate Using Bisensory Signals** 357
PERRY, DALLIS K., & CANNON, WILLIAM M. **Vocational Interests of Female Computer Programmers** 31
PETERSEN, PETER B., & LIPPITT, GORDON L. **Comparison of Behavioral Styles between Entering and Graduating Students in Officer Candidate School** 66
PETERSON, ROBERT A. See CAMPBELL, DAVID P. Monograph listing.
PORTER, LYMAN W. See LAWLER, EDWARD E., III.
POULTON, E. C. **Searching for Letters or Closed Shapes in Simulated Electronic Displays** 348
POULTON. E. C., & BROWN, C. HELEN. **Rate of Comprehension of an Existing Teleprinter Output and of Possible Alternatives** 16
REED, WALTER G. See NAYLOR, JAMES C.
SANDERS, ERIC P. **Evolutionary Performance, Managerial Abilities, and Change: An Exploratory Investigation of Organizations** 362
SCHAEFER, CHARLES E., & ANASTASI, ANNE. **A Biographical Inventory for Identifying Creativity in Adolescent Boys** 42
SCHULTZ, DOUGLAS G. See SIEGEL, ARTHUR I.
SCHUSTER, D. H. **Evaluation of a New Hybrid in Programmed Instruction** 309
SEGUIN, EDMOND L. See HURST, PAUL M.
SEMINARA, JOSEPH L. See SHAVELSON, RICHARD J.
SHAVELSON, RICHARD J., & SEMINARA, JOSEPH L. **Effect of Lunar Gravity on Man's Performance of Basic Maintenance Tasks** 177
SIEGEL, ARTHUR I., SCHULTZ, DOUGLAS G., FISCHL, M. A., & LANTERMAN, RICHARD S. **Absolute Scaling of Job Performance** 313
SIMON, J. RICHARD. **Reaction Time as a Function of the Cue Properties of an Auditory Display** 224
SIMON, J. RICHARD. See BOGGS, DAVID H.
SMITH, PATRICIA CAIN. See ZEDECK, SHELDON.
SMITH, ROBERT D. **Heuristic Simulation of Psychological Decision Processes** 325
SPRAY, WALFRID J. See ALSIKAFI, M.
STREUFERT, SIEGFRIED, STREUFERT, SUSAN C., & CASTORE, CARL H. **Leadership in Negotiations and the Complexity of Conceptual Structure** 218
STREUFERT, SUSAN C. See STREUFERT, SIEGFRIED.
STUDENT, KURT R. **Supervisory Influence and Work-Group Performance** 188
TANNENBAUM, ALLEN. See LAWLER, EDWARD E., III.
TAUB, HARVEY A., & OSBORNE, FRANCIS H. **Efiects of Signal and Stimulus Rates on Vigilance Performance** 133
THACKRAY, RICHARD I., & ORNE, MARTIN T. **Effects of the Type of Stimulus Employed and the Level of Subject Awareness on the Detection of Deception** 234
THORNDIKE, ROBERT M., WEISS, DAVID J., & DAWIS, RENE V. **Multivariate Relationships between a Measure of Vocational Interests and a Measure of Vocational Needs** 491
THORNTON, CARL L. See BARRETT, GERALD V.
TICKNER, A. H. See HAMMERTON, M.
TRACY, GEORGE S. See ALSIKAFI, M.
VANN, DONALD H. See KATZELL, RAYMOND A.
WEINER, EARL L., & ATTWOOD, DENNIS A. **Training for Vigilance: Combined Cueing and Knowledge of Results** 474
WEISS, DAVID J. See GRAEN, GEORGE B.
WEISS, DAVID J. See THORNDIKE, ROBERT M.
WEISSENBERG, PETER, & GRUENFELD, LEOPOLD W. **Relationship between Job Satisfaction and Job Involvement** 469
WEITZ, JOSEPH. See LEVINE, EDWARD L.
WERNIMONT, PAUL F., & CAMPBELL, JOHN P. **Signs, Samples, and Criteria** 372
WILLIAMS, GLENN B. See BAEHR, MELANY E.
ZEDECK, SHELDON, & SMITH, PATRICIA CAIN. **A Psychophysical Determination of Equitable Payment: A Methodological Study** 343
ZURCHER, LOUIS A. **Particularism and Organizational Position: A Cross-Cultural Analysis** 139

MONOGRAPHS

BORGEN, FRED H. See CAMPBELL, DAVID P.
CAMPBELL, DAVID P., BORGEN, FRED H., EASTES, SUZANNE H., JOHANNSON, CHARLES B., & PETERSON, ROBERT A. **A Set of Basic Interest Scales for the Strong Vocational Interest Blank for Men.** No. 6, Part 2.
EASTES, SUZANNE H. See CAMPBELL, DAVID P.
HOLLAND, JOHN L. **Explorations of a Theory of Vocational Choice: VI. A Longitudinal Study Using a Sample of Typical College Students.** No. 1, Part 2.
JOHANNSON, CHARLES B. See CAMPBELL, DAVID P.
PETERSON, ROBERT A. See CAMPBELL, DAVID P.